

Case Study Canongate

“Other vendors were proposing discrete components, which just adds complexity and cost, rather than an all-in-one solution. Fujitsu PRIMEFLEX® vShape is standardised, pre-tested and built on great quality technology. It stood out head and shoulders above.”

Alan Paris, IT Manager, Canongate



The customer

Canongate was founded in 1973 and has since emerged as one of the most dynamic publishing houses in Britain. With a distinctly international outlook, Canongate Books continues to nurture and publish new talent from around the world, whilst retaining the essence of Scottish literature. It is one of the founding members of the Independent Alliance, a global alliance of ten UK publishers and their international partners who share a common vision of editorial excellence, diverse publishing and commercial success.

The challenge

Over the years, Canongate had amassed a patchwork of back end IT resources, including an aging Windows 2008 server that was supported by a number of network-attached storage devices. As the company continued to grow, it became apparent that this infrastructure was no longer fit for purpose.

“We had been plastering over the gaps in the architecture without a clearly defined unifying approach,” explains Alan Paris, IT Manager, Canongate. “This meant that not everything was backed up properly. In one case, I discovered 3TB of data that hadn’t been backed up; if that had been lost, it would have been catastrophic.”

The customer

Country: United Kingdom
 Industry: Publishing
 Founded: 1973
 Employees: over 50
 Website: www.canongate.tv



The challenge

Canongate needed to upgrade its legacy server and storage infrastructure in order to improve performance and reliability while safeguarding valuable data.

The solution

The company turned to FUJITSU Integrated System PRIMEFLEX vShape, an out-of-the-box, pre-configured, virtualised server and storage solution, consisting of Fujitsu PRIMERGY servers and NetApp storage.